

2014 Actuals	2015 Actual	2016 Budget	2016 YTD 10/28/16	2016 Projection 12/31/16	Income	2017 Proposed Budget	Notes
\$12,279.00	\$12,389.00	\$12,500.00	\$9,590.00	\$11,390.00	Membership Fees (including one-event registrations)	\$12,000.00	Assume \$11 individual LMSC Fee. \$30 Club Fee. \$15 OEVT Fee. No increases in 2017.
\$322.48	\$255.34	\$550.00	\$162.00	\$300.00	Meet Profit	\$550.00	Continue policy will be \$1 per participant surcharge at all pool and OW events.
\$60.00	\$0.00	\$0.00	\$0.00	\$0.00	Sanction Fee	\$0.00	Eliminated the LMSC Sanction Fee in 2016
\$1,080.00	\$1,230.00	\$1,000.00	\$390.00	\$1,090.00	Club Fees	\$570.00	Adjusted club fee from \$30 to \$19 to offset USMS increase in 2017.
\$4.26	\$4.41	\$4.00	\$3.53	\$4.25	Interest Income	\$4.00	
\$798.00	\$1,263.00	\$0.00	\$635.00	\$250.00	Additional Fees & Donations	\$0.00	
\$14,543.74	\$15,141.75	\$14,054.00	\$10,780.53	\$13,034.25	Total Income	\$13,124.00	

2014 Actuals	2015 Actual	2016 Budget	2016 YTD 10/28/16	2016 Projection 12/31/16	Operating Expenses	2017 Proposed Budget	Notes
\$1,200.00	1,200.00	1,275.00	\$937.99	\$1,237.99	Webmaster	1,275.00	No changes in 2017
\$2,902.50	3,017.50	3,000.00	\$2,450.00	\$3,160.00	Registrar	3,000.00	No changes in 2017
\$3,689.62	2,416.96	3,000.00	\$2,330.02	\$3,050.02	Communications/Newsletter	3,000.00	Includes Electronic Newsletter and Social Media
\$190.00	116.00	300.00	\$174.00	\$200.00	Rule Books	200.00	
\$306.09	323.64	500.00	\$248.91	\$373.91	Office Supplies and Misc Expenses	500.00	
\$4,550.79	5,027.90	6,000.00	\$3,211.51	\$3,211.51	Convention and Travel	5,000.00	Includes USMS Leadership Summit
\$0.00	0.00	600.00	\$150.00	\$200.00	USMS Sanction Fees	600.00	Continue 2016 policy...Pay the \$50 USMS sanction fee for all pool meets. For newly sanctioned OW events in the first year, cover the \$100 sanction fee from our LMSC budget. Limit four new open water events eligible for this financial support.
\$180.00	107.50	1,000.00	\$90.00	\$180.00	Coaches	1,000.00	Assumes 1/2 of the registration fee at USMS certification clinic.
\$0.00	59.39	300.00	\$0.00	\$50.00	Marketing	300.00	
\$13,019.00	\$12,268.89	\$15,975.00	\$9,592.43	\$11,663.43		\$14,875.00	2017 budget not balanced under these assumptions.

2014 Actuals	2015 Actual	2016 Budget	2016 YTD 10/28/16	2016 Projection 12/31/16	Strategic Investments	2016 Projection	Notes
\$1,524.74	\$2,872.86	-\$1,921.00	\$1,188.10	\$1,370.82	Operating Surplus or Deficit	-\$1,751.00	
\$0.00	\$0.00	\$0.00	\$0.00		Clinics	\$0.00	
\$0.00	\$0.00	\$0.00	\$0.00		Others?	\$0.00	
\$0.00	\$0.00	\$0.00	\$0.00		Total Investments	\$0.00	

\$13,019.00	\$12,268.89	\$15,975.00	\$9,592.43	\$11,663.43	Total Expenses	\$14,875.00	
\$1,524.74	\$2,872.86	-\$1,921.00	\$1,188.10	\$1,370.82	Income Minus Expenses	-\$1,751.00	
\$8,008.37	\$10,881.23	\$8,960.23		\$10,331.05	EOY Checking	\$9,130.23	
\$11,070.11	\$11,073.11	\$11,076.11		\$11,077.11	EOY Money Market	\$11,076.11	
\$19,078.48	\$21,954.34	\$20,036.34		\$21,408.16	EOY Net Worth	\$20,206.34	