

2013 Actuals	2014 Actuals	2015 Budget	2015 YTD 10/18/15	2015 Projection	Income	2016 Projection	Notes
\$12,802.00	\$12,279.00	\$12,500.00	\$10,580.00	\$12,300.00	Membership Fees (including one-event registrations)	\$12,500.00	Assume \$11 individual LMSC Fee. \$30 Club Fee. \$15 OEVT Fee in 2015. No dues increase in 2015. Includes \$2,106.00 in OEVT Fees in 2015.
\$640.69	\$322.48	\$250.00	\$103.46	\$200.00	Meet Profit	\$450.00	Instead of Meet Profit, what about a \$1 surcharge per participant at each meet?
\$160.00	\$60.00	\$100.00	\$0.00	\$40.00	Sanction Fee	\$0.00	Eliminate the LMSC Sanction Fee
\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00	OW Sanction Fees	\$0.00	Assume budget neutral and fees will be collected from events.
\$900.00	\$1,080.00	\$800.00	\$300.00	\$1,000.00	Club Fees	\$1,000.00	Keep club fee at \$30 in 2016.
\$3.76	\$4.26	\$3.00	\$3.35	\$4.00	Interest Income	\$4.00	
\$337.00	\$798.00	\$0.00	\$653.00	\$700.00	Additional Fees & Donations	\$0.00	
\$17,343.45	\$14,543.74	\$13,653.00	\$11,639.81	\$14,244.00	Total Income	\$13,954.00	

2013 Actual	2014 Actuals	2015 Budget	2015 YTD 10/18/15	2015 Projection	Operating Expenses	2016 Projection	Notes
\$1,200.00	\$1,200.00	\$1,200.00	\$900.00	1,270.00	Webmaster	1,275.00	
\$2,850.00	\$2,902.50	\$3,000.00	\$2,307.50	3,057.50	Registrar	3,000.00	
\$2,927.37	\$3,689.62	\$4,000.00	\$1,515.89	2,415.89	Newsletter	3,000.00	Includes Facebook Page Expense
\$0.00	\$190.00	\$250.00	\$116.00	200.00	Rule Books	300.00	
\$556.78	\$306.09	\$500.00	\$209.84	400.00	Office Supplies and Misc Expenses	500.00	
\$5,100.27	\$4,550.79	\$6,000.00	\$5,613.32	5,094.40	Convention and Travel	6,000.00	Includes USMS Leadership Summit
\$3,000.00	\$0.00	\$0.00	\$0.00	0.00	USMS Sanction Fees	300.00	Pay the \$50 USMS sanction fee for all meets in 2016
\$0.00	\$180.00	\$250.00	\$107.50	322.50	Coaches	500.00	
\$0.00	\$0.00	\$50.00	\$0.00	300.00	Marketing	300.00	
\$15,634.42	\$13,019.00	\$15,250.00	\$10,770.05	\$15,634.42		\$15,250.00	2015 budget not balanced under these assumptions.

2013 Actual	2014 Actuals	2015 Budget	2015 YTD 10/18/15	2015 Projection	Strategic Investments	2016 Projection	Notes
\$1,709.03	\$1,524.74	-\$1,597.00	\$869.76	-\$1,390.42	Operating Surplus or Deficit	-\$1,296.00	
\$0.00	\$0.00	\$250.00	\$0.00	\$0.00	Clinics	\$0.00	
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Others?	\$0.00	
\$0.00	\$0.00	\$250.00	\$0.00	\$0.00	Total Investments	\$0.00	

\$15,634.42	\$13,019.00	\$15,500.00	\$10,770.05	\$15,634.42	Total Expenses	\$15,250.00	
\$1,709.03	\$1,524.74	-\$1,847.00	\$869.76	-\$1,390.42	Income Minus Expenses	-\$1,296.00	
\$6,486.87	\$8,008.37			\$6,617.95	EOY Checking	\$5,321.95	
\$11,066.54	\$11,070.11			\$11,073.11	EOY Money Market	\$11,076.11	
\$17,553.41	\$19,078.48			\$17,691.06	EOY Net Worth	\$16,398.06	